

**PRICE LIST 2023 (€) - Rates per week**  
**Athens / Lavrion / Skiathos / Lefkas**

Contact Athens office: [info@puresailing.gr](mailto:info@puresailing.gr)  
 Tel.: +30 210 985 6997 | +30 211 800 9881

Yacht Type	Max PAX	Cabins	Built YEAR	Before	15/04 - 20/05 & 30/09 - 21/10	20/05 - 17/06	17/06 - 29/07	29/07 - 19/08	19/08 - 16/09	16/09 - 30/09	Security Deposit
				15/04/2023 & After 21/10/2023							

**Monohulls Premier**

Oceanis 51.1(a/c,gen,w/m)	10/12	5+1	2020	3,100	5,000	6,800	7,500	8,900	7,500	6,800	3,000
Bavaria Cruiser 46	8+2	4	2020-21	2,400	4,050	5,250	5,750	6,500	5,350	5,200	3,000
Oceanis 46.1	10	5	2020	2,450	3,800	5,250	5,950	6,950	5,950	5,250	3,000
Sun Odyssey 440	8+2	4	2020	2,400	3,650	4,600	5,300	6,100	5,300	4,600	3,000
Oceanis 41.1	6+2	3	2020	1,950	3,000	3,750	4,150	5,000	4,000	3,750	3,000
Oceanis 40.1	8+2	4	2021	2,300	3,300	4,250	4,700	5,600	4,700	4,250	3,000

**Monohulls**

Sun Odyssey 519(a/c,gen)	10	5	2016	2,600	4,400	5,600	6,300	7,300	6,300	5,600	3,000
Bavaria 51 cruiser	10	5	2016	2,400	4,200	5,350	5,950	6,750	5,500	5,350	3,000
Oceanis 48	10	5	2012-2015	2,300	3,500	4,800	5,400	6,600	5,200	4,700	3,000
Oceanis 45	10	4	2014	1,900	3,100	4,100	4,800	5,500	4,800	4,100	3,000
Hanse 430	8/9	4	2010	1,700	2,100	2,950	3,450	4,200	3,450	2,950	2,500
Bavaria 40	7	3	2008	1,300	1,900	2,500	2,750	3,100	2,700	2,500	2,000
Oceanis 343	7	3	2010	1,150	1,800	2,300	2,600	2,950	2,600	2,200	2,000

**Catamarans**

Lagoon 51 (a/c,gen,w/m) **	12	6+2	2023	7,100	10,600	13,500	15,250	17,900	15,150	13,300	1500**
Lagoon 46 (a/c,gen,w/m)*	10/12	4+2	2020-21	5,200	7,200	8,950	10,500	12,450	10,500	8,950	4,000
Lagoon 42 (a/c,gen,w/m)	10/12	4+2	2020-22	3,600	6,000	7,500	8,900	10,500	8,900	7,200	3,500
Lagoon 42 (a/c,gen,w/m)	10	4+2	2019	3,450	5,550	6,900	8,300	9,950	8,300	6,700	3,500



\*Local Skipper highly recommended. Skipper fee not included

\*\*Mandatory Skipper. Skipper fee not included

\*\*\*Mandatory Damage waiver as below + reduced refundable deposit.

The above rates apply for charters of 7 nights minimum - All prices subject to change without prior notice

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In case any applicable VAT or sales tax is increased after the booking confirmation, the charterer shall pay the additional VAT or sales tax, regardless of the agreed price on booking time

#### The rates include:

First & last night at the marina / port, autopilot, GPS, CD or Music-Player & cockpit speakers, dinghy & outboard engine, 1 set of linen and towels, per person/week, Greek VAT of yacht charter price

#### The rates do not include:

Cancellation insurance, transfers airport-base-airport, diesel, fuel and water

#### Consumables

All our yachts are delivered with full tanks of diesel & petrol fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle.

The yacht should be re-delivered with full tanks of diesel fuel.

**Cleaning: Mandatory** to be added to the above rates per charter

	Monohulls:		Catamarans:
up to 38':	160.00 €	up to 40':	230.00 €
from 39' to 45':	200.00 €	from 41' to 45':	280.00 €
from 46' to 49':	230.00 €	from 46' to 49':	300.00 €
50' and over:	270.00 €	50' and over	330.00 €

#### Days and hours of Embarkation / Disembarkation

Embarkation Saturday **17h00** or any week day upon request

Disembarkation Saturday **09h00** or any week day upon request

**(compulsory return to the base at 18h00, the evening before disembarkation )**

#### DISCOUNTS

Long term discount	5% on any charter from 14 nights to 20 nights , 10% from 21 nights and more
Early booking discount	10% for any charter booked and paid 180 days or more prior to charter start date (also valid till 31/01/23 indifferent of starting date)
Repeater discount	5% for any repeat client
Boat show discount	5% for any charter booked on a boat show
Group discount	5% for at least 4 yachts booked

#### Maximum discount (including long term discount) : 20%

**Sailing license Requirement:** At least one sailing certificate is compulsory to bareboat charters in Greece and the original must be presented to the base or local authorities.

Day skipper licenses & certificates for motor yachts are not accepted by the port authorities.



**EXTRAS** (payable in cash at base - subject to change in case of VAT or sales tax regulation)

Skipper	<b>190.00 €</b>	per night + food	*It is at the guests' discretion whether or not they wish the crew to join them ashore for meals.
Hostess/Cook	<b>180.00 €</b>	per night + food	Provisions must be onboard for the crew otherwise the amount for their meals Euro 20/day/person
Children safety net(installed)	<b>250.00 €</b>	per charter	Crew gratuities are not included in the rate.
Blister / spinnaker (if available)	<b>350.00 €</b>	per week plus additional deposit	<b>1,000.00 €</b>
Inflatable Life Jackets	<b>40.00 €</b>	per person/ per week	
Extra Set of Linen	<b>15.00 €</b>	per person	
Beach Towels	<b>10.00 €</b>	per person	
Internet WiFi router (unlimited data allowance )	<b>50.00 €</b>	per week	
Crew change during the charter. (Valid when the skipper does not change). Crew Change during the charter is allowed up to 50%. If it is over than 50%, is considered as a new charter.	<b>200.00 €</b>	per crew change, (Price includes: administration cost, paperwork and legal formalities, change of linen / towels, 1 day marina fees in Puresailing bases. The price does NOT include cleaning)	

*The client is obliged to keep on board an updated crew-list at all the times. If crew-members change the crew-list onboard should be updated.*

SUP (Stand Up Paddle ) per week **140.00 €** **Additional damage deposit for Stand up paddle: 100.00 €**

*SUPs are subject to availability and bookable only in advance*

**Early Boarding at 13h30 (starting time of boat's delivery/skipper check-in)**

**Upon request & Subject to no damages from previous charter**

Monohulls	<b>180.00 €</b>	per charter
Catamarans	<b>230,00 €</b>	per charter

**One way fee (one way only upon request & subject to availability**

Athens – Lavrion	<b>400.00 €</b>	Athens – Skiathos	<b>1,000.00 €</b>
Athens – Ionian Bases	<b>1,300.00 €</b>	Skiathos - Volos	<b>500.00 €</b>
Athens - Dodecanese bases	<b>1,150.00 €</b>	Athens - Paros / Santorini	<b>750 €/1000 €</b>



**Security Insurance (Damage waiver)**      *The security insurance is mandatory in case local skipper is hired.*

Selection of damage waiver reduces your liability to the reduced Security Deposit in the event of damages to the boat and/or the loss of the dinghy and/or its outboard engine, or damage caused by a third party during charter. Minimum charge: 7 nights. If Damage Waiver is not added to your charter before you travel, you'll be required to pay a higher security deposit at base upon arrival. Not available for regattas, races, special offers, short-term charters, and we reserve the right and jurisdiction to refuse it in any charter.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: After a damage happens in order to cover the risk of a 2nd incident of damage, within the same charter, the charterer shall replenish the security deposit to its initial amount. In case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair.

Monohulls 50ft to 57ft	<b>50.00 €</b>	per night, minimum	<b>350.00 €</b> per week + a reduced refundable deposit of	<b>750.00 €</b>
Monohulls from 37ft to 49ft	<b>45.00 €</b>	per night, minimum	<b>315.00 €</b> per week + a reduced refundable deposit of	<b>650.00 €</b>
Monohulls up to 36ft	<b>35.00 €</b>	per night, minimum	<b>245.00 €</b> per week + a reduced refundable deposit of	<b>500.00 €</b>
Catamarans up to 41ft	<b>50.00 €</b>	per night, minimum	<b>350.00 €</b> per week + a reduced refundable deposit of	<b>750.00 €</b>
Catamarans 42ft -45ft	<b>55.00 €</b>	per night, minimum	<b>385.00 €</b> per week + a reduced refundable deposit of	<b>800.00 €</b>
Catamarans 46ft and over	<b>70.00 €</b>	per night, minimum	<b>490.00 €</b> per week + a reduced refundable deposit of	<b>1,000.00 €</b>

**Security Deposit**

To be paid at the base upon embarkation by credit card (Visa and MasterCard only)

**The client should previously contact his/her bank and ensure the appropriate credit card limit**

**Should the refundable full security deposit be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.**

<b>Payments</b>	<b>30%</b>	of the charter fee within 7 days of booking confirmation
	<b>Balance</b>	of the charter fee 35 days before embarkation
	<b>Extras</b>	payable in cash at base

<b>Cancellation fee</b>	More than 95 days	<b>150.00 €</b>
	Between 94 to 36 days before chart	<b>30%</b> of the charter fee
	35 days and less before charter star	<b>100%</b> of the charter fee

*If the boat is re-booked for the same period under same terms & conditions, the cancellation fees will be refunded, only the dossier expenses will be charged with € 150*