



Price list for 2021 in EURO - Rates per week

GREECE 4 Bases (Athens -Alimos Marina, Skiathos Marina, Lefkas Marina, Corfu Marina)

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Yacht Type	Max PAX	Cabins	Built YEAR	Before	17/04 - 22/05 & 02/10 - 23/10	22/05 -19/06	19/06 - 31/07	31/07 - 21/08	21/08 - 18/09	18/09 - 02/10	Security deposit
				17/04/2021 & After 23/10/2021							

Monohulls Premier

Oceanis 51.1(a/c,gen,w/m)	12	5+1	2020	2,500	4,300	6,000	7,085	7,740	6,300	5,075	3,500
Bavaria Cruiser 46	8+2	4	2020-21	2,300	3,300	4,300	4,750	5,400	4,600	3,900	3,000
Oceanis 41.1	6+2	3	2020	1,900	2,400	3,200	3,700	4,300	3,600	3,000	3,000

Monohulls

Sun Odyssey 519(a/c,gen)	10	5	2016	2,160	3,780	4,500	5,580	6,480	5,580	4,500	3,500
Oceanis 48	10	5	2015	1,980	3,060	4,050	4,950	5,490	4,320	3,510	3,000
Oceanis 45	10	4	2012-14	1,620	2,475	3,420	3,960	4,635	3,780	3,060	3,000
Bavaria 40	8	3	2008	1,300	1,700	2,000	2,400	2,800	2,300	1,900	2,000
Oceanis 343	6	3	2010	1,150	1,400	1,700	2,000	2,400	1,900	1,600	2,000

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Catamarans Premier

Lagoon 50 (a/c,gen,w/m) **	14	6+2	2021	5,400	7,800	9,800	11,300	13,500	11,800	9,800	700***
Lagoon 46 (a/c,gen,w/m)*	12	4+2	2020	4,900	6,200	7,600	8,950	10,900	8,950	7,300	4,000
Lagoon 42 (a/c,gen,w/m)	10/12	4+2	2018-20	3,700	5,000	6,200	7,200	8,800	7,200	6,000	3,000
Nautitech 40	10	4+2	2018	2,425	4,260	5,450	6,075	7,300	6,075	5,450	3,000

Catamarans

Lagoon 42 (a/c,gen)	10	4+2	2017	3,300	4,700	5,800	7,000	8,500	6,900	5,800	3,500

*Local Skipper highly recommended. Skipper fee not included

**Mandatory Skipper. Skipper fee not included

***Mandatory Damage Waiver

The above rates apply for charters of 7 nights minimum - All prices subject to change without prior notice

The rates include:

First & last night at the marina / port, autopilot, GPS, CD or Music-Player & cockpit speakers, dinghy & outboard engine, 1 set of linen and towels, per person/week, Greek VAT of yacht charter price (currently at 24% on the 50% of the yacht charter fee)

The rates do not include:

Cancellation insurance, transfers airport-base-airport, diesel, fuel and water

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In case any applicable VAT or sales tax is increased after the booking confirmation, the charterer shall pay the additional VAT or sales tax, regardless of the agreed price on booking time

Cleaning: Mandatory to be added to the above rates a per charter cleaning fee of

	Monohulls:		Catamarans:
up to 38':	145.00 €	up to 40':	200.00 €
from 39' to 45':	175.00 €	from 41' to 45':	250.00 €
from 46' to 49':	210.00 €	from 46' to 49':	270.00 €
50' and over:	230.00 €	50' and over:	300.00 €

Days and hours of Embarkation / Disembarkation

Embarkation Saturday 17h00 or any week day upon request

Disembarkation Saturday 09h00 or any week day upon request

(compulsory return to the base at 17h00, the evening before disembarkation)

Discounts

Long term discount	5% on any charter from 14 nights to 20 nights, 10% from 21 nights and more
Early booking discount	10% for any charter booked and paid 180 days or more prior to charter start date (also valid till 31/01/18 indifferent of starting date)
Repeater discount	5% for any repeat client
Boat show discount	5% for any charter booked on a boat show
Group discount	5% for at least 5 yachts booked
Maximum discount (including long term discount) :	15%



NB: At least one sailing certificate is compulsory to charter bareboat in Greece and the original must be presented to the base or local authorities.

Day skipper license is not accepted by the authorities

EXTRAS (all prices subject to change)

Skipper	190.00 €	per night + food	
Hostess/Cook	190.00 €	per night + food	
Children safety net(installed)	250.00 €	per charter for all monohulls & catamarans	
Blister / spinnaker (if available)	250.00 €	per week plus additional deposit	1,000.00 €
Inflatable Life Jackets	40.00 €	per person/ per week	
Extra Set of Linen	12.00 €	per person	
Internet WiFi router (5Gb data allowance)	50.00 €	per week	
Crew change during the charter. (Valid when the skipper does not change). The price does not include cleaning.	200.00 €	per crew change, (price includes administration cost, paperwork and legal formalities, change of linen / towels, 1 day marina fees)	

The client is obliged to keep on board an updated crew-list at all the times. If crew-members change the crew-list onboard should be updated.

SUP (Stand Up Paddle) per week **130.00 €**

SUPs are subject to availability and bookable only in advance

Additional damage deposit for Stand up paddle: 100.00 €

Early Boarding at 13h00 (starting time of boat's delivery)

Monohulls up to 42ft	150.00 €
Monohulls 43-47ft	180.00 €
Monohulls from 48ft and Catamarans up to 48ft	250.00 €
Catamarans 48ft and over	300.00 €

One way fee (one way on request and only between our bases)

Athens – Lavrion	400.00 €
Athens – Ionian Bases	1,300.00 €
Athens - Dodecanese bases	1,150.00 €

Athens – Skiathos	1,000.00 €
Skiathos - Volos	500.00 €
Athens - Paros / Santorini	750 €/1000 €

Consumables

All our yachts are delivered with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle.

The yacht should be re-delivered with full tanks of fuel and water.



Security Insurance (Damage waiver) The security insurance is mandatory in case of a skippered charter. For all skippered charters: 350€ plus refundable security deposit 700 € Not available for regattas & races.

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine. Minimum charge: 7 nights. Maximum charge: 14 nights. The security insurance is mandatory in case of a skippered charter. Not available for regattas, races, special offers and we reserve the right to refuse it.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: After a damage happens in order to cover the risk of a 2nd incident of damage, within the same charter, the charterer shall replenish the security deposit to its initial amount. In case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair

Monohulls 50ft to 57ft	60.00 €	per night, minimum	420.00 € per charter + a reduced refundable deposit of	750.00 €
Monohulls from 37ft to 49ft	50.00 €	per night, minimum	350.00 € per charter + a reduced refundable deposit of	600.00 €
Monohulls up to 36ft	40.00 €	per night, minimum	250.00 € per charter + a reduced refundable deposit of	500.00 €
Catamarans up to 41ft	50.00 €	per night, minimum	350.00 € per charter + a reduced refundable deposit of	700.00 €
Catamarans 42ft -45ft	65.00 €	per night, minimum	450.00 € per charter + a reduced refundable deposit of	800.00 €
Catamarans 46ft and over	70.00 €	per night, minimum	500.00 € per charter + a reduced refundable deposit of	1,000.00 €

Security Deposit

To be paid at the base upon embarkation by credit card (Visa and MasterCard only)

The client should previously contact his/her bank and ensure the appropriate credit card limit

Should the refundable full security deposit be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

Payments	10%	of the charter fee to confirm booking
	20%	90 days before the charter
	Balance	of the charter fee plus all booked options 30 days before embarkation

Cancellation fee	More than 90 days	500.00 €
	Between 89 to 30 days before charter	30% of the charter fee
	29 days and less before charter start	100% of the charter fee



OUR BASES

ATH	Athens (Marina Alimos)	LEF	Lefkas (Lefkas Marina)
LAV	Lavrion (Main Port)	VOL	Volos (Volos main port)
CFU	Corfu (Gouvia Marina)	SKI	Skiathos (Skiathos Marina)

START or RETURN PORT on request: **PAR** Paros (Parikia port)



Our guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 5 hours following your call at the base during working hours (8 am to 5 pm). If you lose more than 5 hours (during working hours) we will compensate you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or compensate you on a pro rata basis. In case of emergency you can rely on our hotline, at any time, 7 days a week. The guarantee is valid for technical failures affecting major & important parts of the yacht (not applicable to ancillary equipment). If restrictions to this guarantee apply in specific areas, this will be detailed during the charter check-in in the Operator's base.